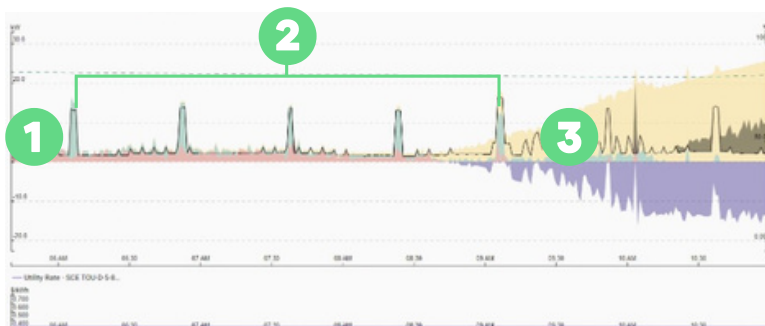


KEYSTONE EMS

MAXIMIZING PROJECT RETURNS

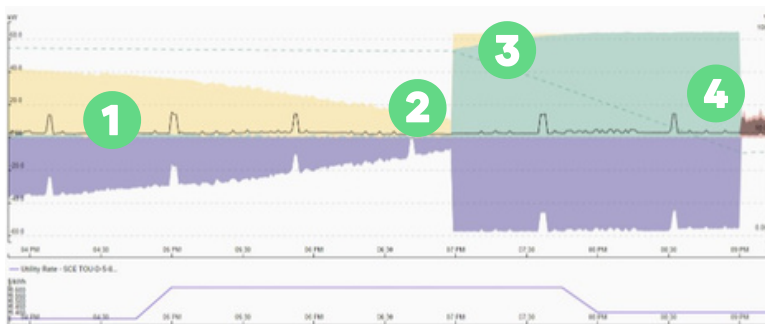


PEAK SHAVING/DEMAND CHARGE MITIGATION



- 1 Building load spikes frequently throughout day as pumps & other equipment are run
- 2 Keystone EMS monitors load and automatically discharges battery if load exceeds a set threshold
- 3 As solar production ramps up, utility consumption drops towards zero, building load is covered by PV, excess power is sold to grid, and battery begins to recharge from PV

ENERGY SERVICES ⁽¹⁾



(1) Includes virtual power plant and demand response capabilities

- 1 Solar generation (yellow) covers site load (black line), with remainder (purple) sold to grid
- 2 At 7pm, local utility (SCE) initiates demand response event; battery automatically starts discharging and selling power back to grid
- 3 Dotted blue line shows battery state of charge (% in right y-axis)
- 4 Demand response event ends, power from the grid begins to recharge battery

- **Purple:** Power Export to Utility
- **Pink:** Utility Generation
- **Dotted Line:** Battery State of Charge %
- **Yellow:** Solar PV Generation
- **Gray:** Battery Charging
- **Black Line:** Power Load
- **Green:** Battery Discharging